



Negotiating Point

Adrienne Giordano

[Download now](#)

[Read Online](#) 

Negotiating Point

Adrienne Giordano

Negotiating Point Adrienne Giordano

Negotiating Point is Adrienne Giordano's contribution to a trio of amazing novellas published in honor of Carina Press's second anniversary.

As a hostage negotiator for Taylor Security, Gavin Sheppard has just been given the toughest assignment of his career: securing the release of his boss's pregnant wife. He's uneasy negotiating a rescue without the involvement of the police, but with the life of a woman and her unborn child on the line there's no time to play by the rules. He'll have to work closely with the one woman who could prove to be a distraction...

Janet Fink, the agency's tech geek, is conflicted about working alongside the man she's irresistibly attracted to. Though she's determined not to risk her career by getting involved with a coworker, especially a superior, she can't forget the passionate kiss they once shared...

With the kidnappers' deadline fast approaching, Gavin and Janet must combine their skills to bring the missing woman home alive. But their undeniable chemistry is making it difficult to keep their relationship purely professional...'

Negotiating Point Details

Date : Published June 4th 2012 by Carina Press (first published January 1st 2012)

ISBN :

Author : Adrienne Giordano

Format : ebook

Genre : Romance, Romantic Suspense, Contemporary

 [Download Negotiating Point ...pdf](#)

 [Read Online Negotiating Point ...pdf](#)

Download and Read Free Online Negotiating Point Adrienne Giordano

From Reader Review Negotiating Point for online ebook

Saly says

Short & engaging. The hero is working as a negotiator at Taylor Security after quitting the FBI, his job is tough and he lost a marriage to it and now he has the toughest job yet negotiating the boss's wife release otherwise Vic is ready for tactical. The heroine is a nerd who doesn't want to feed gossip by getting involved with an executive but these two share crazy chemistry. I enjoyed the book and wouldn't mind revisiting these two again.

Wendy Marcus says

I love Adreinne Giordano's books. She has a wonderful realism in her voice and her stories. The only reason I didn't give this book 5 stars is because I wanted more...

Christi Snow says

My Review:

ah, I loved this story. It takes place over a single day, but Janet and Gavin have been working together for months while fighting their mutual attraction. When one of their own is kidnapped and put in a life or death situation, it brings to light the fragility of life. Suddenly for both Gavin and Janet, they realize that all those chances may just not be there tomorrow.

Janet is a computer geek. Gavin is a hostage negotiator and head-shrinker. In a romantic suspense, these are not your likely hero and heroine, but it works. Janet is nerdy and knows it. Gavin isn't bad (in fact, Janet thinks he's pretty sexy), but in an office full of serious alpha males, he does tend to fade a bit.

I really liked both these characters. They both know it's a really bad idea for them to get involved. Gavin is an executive. Janet doesn't want to be "that girl", but when things get crazy at their stakeout, so do their out-of-control hormones. It's all kinds of sexy fun!

I've loved this entire series and it was fabulous to get to read this little short and revisit many of the characters from the previous books. You all know I have an issue remembering details about books over time because I read so many. This is a series that I never have that issue with....so that should tell you something. These books stick with me!

Cynthia D'Alba says

First, I love Adrienne Giordano's voice. She knows how to tell a story in such a way that pulls me in from page one and keeps me going until I get to the end. Most of the time, when I read one of her books, I can't put it down. If you haven't read the other books in the series, this will be a nice introduction. If you have read them, it's wonderful to have a glimpse into the lives of Vic, Michael and Monk,

Negotiating Point is a novella, which made me devour it in one sitting. The story opens with the kidnapping of Roxann, the wife of the head of Taylor Security. Not a smart move on the part of the kidnappers. Michael (and Vic and Monk and the rest) are not the kind of guys you want to be on the bad side of! Vic, their tactical response head, wants to go in with guns blazing, which is of course his response to much situations. Michael vetoes that out of concern for his pregnant wife, Roxann. Taylor Security has recently added a professional negotiator, Gavin Sheppard, to their staff and Micheal feels he should be the one to head up this rescue. Vic, of course, doesn't agree but goes along with the plan.

The plan requires expert computer assistance in the form as Janet Fink, the resident tech geek. Janet is a petite gal who holds her own with all the tough, muscular guys. She'll not hesitate to stand her ground against any of them. Janet has met Garvin and has harbored a crush on him from day one. Getting assigned to work side by side with him is heaven and hell for her. What she doesn't realize is that her feelings for Garvin are returned.

It doesn't take long to trace where Roxann is being held (let's just say these kidnappers are not pros.) Operations are set up in an abandoned barn. As the negotiations for Roxann's release heat up, so does the sexual attraction between Garvin and Janet.

This is quick read that I thoroughly enjoyed. I recommend this read.

Nicole says

Review originally posted here: <http://thebookpushers.com/2012/06/20/...>

I've never read Giordano before, but after reading her short story in the Carina Press anthology, I think I'm going to have to look up more of her work. Although this story flew by and seemed to be the fastest read of the anthology, I adored the story.

Gavin and Janet haven't worked together long, but the sexual chemistry between these two is off the charts. Gavin doesn't want to risk his executive position with starting a relationship with a junior team member, but there is something about Janet that calls to him. Janet doesn't want to be fodder for the office gossip girls, but she thinks Gavin might be worth it.

When they are called to work together to rescue their boss' wife from kidnappers, they get not only their first chance to work together directly, but also spend long hours together in close quarters. While getting their target home safe and alive is their main priority, the feelings between them boil to a point that they can no longer deny.

This novella read very fast, and I wasn't sure if it was because it was so jam-packed with start to finish action, or if Giordano just has a way of seamlessly telling a story and making the words fly across the page. Either way, this novella went quick, between the non-stop suspense of trying to reason with the kidnappers, and the ongoing sexual tension between Gavin and Janet.

I liked the mini suspense plot of trying to negotiate with the kidnappers. With Gavin's past, it was obvious he was willing to do anything and everything to negotiate and get their hostage back safely without worrying about lethal force. Although he butt heads with his tactical co-worker, I liked that Gavin was able to keep his cool and figure out the best way to negotiate. Likewise, Janet was a level headed character as well. She knew her technology and knew how to work it to best suit their needs. She seemed to balance out Gavin well, at the office and emotionally.

The sexual tension was Off.The.Charts. These two danced around each other for most of the novella, even taking some time in the middle of their opp for a little nookie. I look forward to hopefully seeing more of these two in future books, because I felt as if we only got to see a small portion of how explosive these two could be together in a relationship. I thought they fit, and that their romance didn't seem out of place, even though they were on an important job.

All in all this short story was super sexy and the suspense plot was very well done. I always like to find romantic suspense books that are not about military heroes, and Gavin was a wonderful addition to my keeper shelf. I will definitely be picking up both future and backlist books by this author!
I give Negotiating Point a B.

Alisia says

Beyond Reading

This novella was very interesting, to say the least. I wasn't sure what to make of it for a while, because it was as if the romance took the backseat of a two-seater, though the tension was great - had me on edge. After the tension eased a little, though, the loving bit was very cute - the techie and the #1 mood manipulator(in a good way). Watching the hero and heroine scope out their feelings was super fun because they both seem very introverted, but they understood each other - not all that common in books. The problem with Negotiating Point being a novella, though, is that the romance was very rushed, which need not have happened, because of the time spent building the tension for the situation. My curiosity is definitely piqued, though, so I'm most likely going to be reading the previous books.

Amy R says

Anyone who has read the other books in the Private Protectors series will enjoy this one as well. The only complaint I had was that it was a novella and not a full book like the others! :)

Gavin is new to Taylor Security and is pulled in using his hostage negotiation skills to try and release Michael's wife Roxann who was kidnapped. Other members of the team such as Vic, Janet, Peter, Billy, also help but it is really Gavin's job to do what he can before Vic sends his tactical team in. Janet Fink, the technical/electronic expert on Vic's team is also brought in to get information for Gavin as needed. As if the pressure of Michael's wife being held hostage isn't emotional enough, Gavin and Vic each think they know the best way to run the show. Janet has feelings for Gavin (which started about 3 weeks before this situation) and Vic is her boss so she tries to help both sides. This continues on during the story.

I enjoy Adrienne's writing and the little comments that her characters "think" but don't say. It is those comments/thoughts that make her characters have depth and seem real even in such a short story. One of the things I really liked in the story was Janet's fun and quirky personality, which Gavin appreciates, too! Another thing about Janet is that while she is just a petite little in thing in size she can "slap" Vic around when she needs to and he'll listen for the most part (I think he has learned that he needs to listen to those women like his wife who are small but mighty).

Gavin was a nice change too in that he wasn't a typical alpha male who wanted to go in kick butt and ask questions later. He certainly put himself in charge but in a more subtle way than the others. I love this series and learning more about the Taylor Security team through this novella was fun! This is a very quick read and

you will fall in love with Gavin and Janet in the process.

Holly says

Romantic suspense and I..do not get along. I have a really hard time setting aside disbelief when it comes to a suspense-type situation. Would a couple on the run for their lives really bang under a bush with bad guys surrounding them? Would an uber-alpha dude really be thinking about nothing but sex in the middle of a shoot-out? Eh. I think not.

So for the most part I avoid them. I ended up reading this one because it was in the Carina Press Presents: Vol I collection. While it did take a bit of suspension of disbelief, overall I enjoyed the story and I'm glad I read it.

Although I didn't read the previous books in the series, I don't feel like I had to. There was enough information here to make the romance work without knowing the backstory. I think I'm going to pick up the rest of the series.

Vilia says

Review from Backchatting Books

This is a fairly quick little read from Adrienne Giordano involving Janet Fink, the Private Protectors' resident geek and a hostage negotiator Gavin Sheppard. Gavin and Janet had a 'moment' a few weeks ago and things get a little awkward when they are both tasked with rescuing the boss' wife (Roxann from book #1). Gavin wants to try negotiating with the kidnapper while Vic wants to storm the place. Janet is stuck in the middle trying to keep the peace.

You can tell an awful lot about a person by how they react in a high stress environment. Gavin remains calm, (fairly) confident and pretty effective as a hostage negotiator. The fact that he was unwilling to make a move on Janet because he was a boss and she was an employee showed he had a bit of integrity too.

Janet was determined that she should be respected for her geeky skills rather than sleeping with an executive so has resolved herself to lust from afar. Her tech prowess helps give Gavin a bit of an edge when it comes to negotiating Roxann's release.

This is a short book so I'm afraid to say too much. Suffice to say, the romance and the rescue attempt make for interesting reading. It can be read by itself but I think you would appreciate the dynamics a bit more if you had read at least one other in the series.

Kelsey Browning says

Why Negotiating Point is a Red Hot Read: If you've yet to read one of Adrienne Giordano's Private Protector stories, run to your computer and download one from Carina Press, Amazon or Barnes & Noble ASAP!

Adrienne has a talent for crafting strong suspense plots and right-on-the-money male characters. This novella is about Gavin, a hostage negotiator, and Janet, Taylor Security's geek-in-residence. They're in close quarters, trying to negotiate the release of their boss's wife. Talk about high stakes! And the story just gets hotter when Gavin and Janet break down and act on the attraction they've been suppressing at the office.

Julie Barrett says

Negotiating Point by Adrienne Giordano

Gavin is a kidnapping negotiator and hopes to find out where his boss's wife is being held. The bad guys had sent her husband Mike an email with the link stating one of their own was unjustly accused and in jail and they need to not only release him but put it on the front page of the paper she works for.

Mike and Gavin wanted the tech geek Janet Fink along in solving this and Roxanne, Mike's wife was pregnant.

Using Facebook updates they are able to understand about the kidnappers and Gavin and Janet move into a house across the street from where Roxanne is being held hostage.

They have a lot of surveillance on the house and are able to stay on top of things 24/7. They also have a lot of time to get one another better.

They track down some leverage to use so maybe the kidnapper will give up and walk out without harming anybody....

Lee-Ann Graff-Vinson says

Hostage negotiator for Taylor Security, Gavin Sheppard is the best in the business. He believes any situation can be resolved through the gift of speech rather than going tactical. So far, he's proven himself correct.

When his boss's wife, Roxan, is kidnapped, tensions run high and Gavin has to fight to hang on to his beliefs. He and the agencies tech "geek", Janet Fink, work together to find a way out for Roxan who, they have just found out, is also pregnant.

Janet has skills that even the President would be impressed with. Her ability to locate information on anyone, anytime, anyplace was uncanny. She worked her way up in the force through her technological ability, unlike some. She was proud to be considered the best in her field, and her team knew it.

The high pressure case causes Gavin and Janet fall prey to their inner emotions and ease the tension between them, starting with a kiss. Vowing never to fall for or sleep with a man she works with, Janet is losing her battle with smart girl and going stupid. Gavin never wanted to be the skirt chasing executive, but in Janet's case, he needed to find a way to make an exception. As tensions mount, Janet and Gavin realize there is more at stake here than the frightening hostage situation. Their hearts are also on the line.

Author, Adrienne Giordano writes a high-paced, action-filled sizzling romantic short. Her characters are sassy and sarcastic and fit perfectly with their professions of tactical and negotiating team. This is a great summertime read.

Rowena says

This was a really short read. It's only about 25,000 words and about 5 chapters so really, it was short. In this short story, Gavin Sheppard and Janet Fink get their happy ever after. They work together and they kissed

three weeks ago. Gavin can't stop thinking about the kiss but won't pursue it because he's in a supervisor role at work and Janet is support. He didn't want to go there but when they're thrown together on a case to help bring back their boss's kidnapped wife, things are going to happen.

Janet has had a thing for Gavin for a while now and she wasn't going to act on it until she thought he was going to die and when that happened, all bets were off.

I haven't read anything by this author and I'm glad that I read this book because even though it was short and the tactical guy got on my hot damn nerves, I wanted to know more about this group of characters. I wanted to see them in action again. This short story whet my appetite for more from both Gavin and Janet. I wanted this story to continue, even after it finished because I wanted more from the romance between Gavin and Janet. The way that it was, everything happened much too fast and it was hard to move on when I wasn't finished with them. But still, it was a good story and I'm definitely going to check out more stories from this author.

Erin Muses says

I got the first book in this series, *Man Law*, as a Free Friday nook book from B&N and really enjoyed it and the rest of the series. This novella takes place after Vic & Gina's story (and probably after Monk & Isabel's, but that is not confirmed). Gavin Sheppard is a hostage negotiator hired by Taylor Security and away from the FBI. Janet Fink is, as we all know, the magic superpower behind the scenes at Taylor Security who can do anything with technology. Three weeks prior to the beginning of the story, they shared a hot kiss after a mission, but they're studiously not talking about it. Unfortunately Gavin is called into the owner's office one day to find out that Michael's wife has been taken hostage by a nebulous political group hoping to get their jailed leader released. Vic, the macho man leader of the tactical group wants to storm in and free Roxann. Gavin thinks he can talk the bad guys down. Janet goes along to do her thing after she, of course, is able to push a few buttons and find out where Rox is being held. The hero saves the day, the heroine makes it possible, and they live happily ever after.

This story was okay - not the best Giordano I've read (and I think I've read everything of hers), but if you like the series you will like to see the characters again. I'm glad that Janet got her HEA, since she really is the backbone of Taylor Security. Gavin is a nice addition to the team and gives tough man Vic a run for his money, and it will be nice to see these two again. I don't think that the hook-up scene was all that realistic; few hostage negotiators take time out of their busy routine to sex it up, but then again this is fiction. Overall an interesting story in a good series, so I'll definitely be reading the next one!

Guilty Pleasures Book Reviews says

Slick's review posted on Guilty Pleasures

Well, this book is a first for me, it all take place in less than 12 hours. Yes, you read that right. Hard to believe and to top it off it's an exciting thriller combined with a satisfying romance. Negotiating Point is the latest installment in Adrienne Giordano's Private Protectors series. This story focuses on Gavin Sheppard who is Taylor Securities hostage negotiator and Janet Fink, the company's resident tech specialist.

Gavin joined the team about 6 months ago. Janet has had somewhat of a secret crush on the man since he walked through the door. Being the tech geek that she is, she feels he's out of her league. They shared a kiss

previously which she's written off because he's shown no interest since. Now they are forced to work on the case of a lifetime. Their boss' wife (Mike and Roxann from book 1) has been kidnapped and he is counting on them to secure her release.

Gavin is a master negotiator who recently moved to the private sector after 12 years with the FBI. He always strives for a peaceful resolution. Problem is Mike's partner; Vic wants to go in guns blazing to retrieve Roxann. Janet finds herself trying to keep both men from killing each other and helping them with this mission.

As you can imagine this is pretty intense situation and the stress level is high. We learn a lot about Gavin and Janet during this long day because they spend a lot of time talking about everything including the tension between them. Eventually, they give in and take a little "stress release" break. It's fast, furious and pretty damn hot!

Even though this is a novella, the writing is excellent and because we know most of the characters already I didn't feel cheated. I absolutely loved the banter between Gavin and Vic; it was great comic relief during a pretty intense story. Gavin and Janet's feelings towards each other are intensified as well when they both have to deal with the kidnappers in person. While you could read this book as a stand alone, I think you will enjoy it more if you've read the others in the series. Knowing the background on all the characters really helps you understand their personalities and why they react the way they do. I thoroughly enjoyed Negotiating Point, Adrienne has once again written a story filled with emotion, drama, and of course love.
